

SCHEDULE OF I.I.I. TESTIMONY AND PUBLIC APPEARANCE

2007

SEPTEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	September 10-13, 2007 Copenhagen, Denmark	Global Ocean Marine Markets	International Union of Marine Underwriters		http://www.iii.org/media/presentations/oceanmarine/
Dr. Robert P. Hartwig, CPCU	September 18, 2007 Chicago, Illinois	Predictive Modeling	Insurance Marketing Association		http://www.iii.org/media/presentations/predictivemodeling/
Dr. Robert P. Hartwig, CPCU	September 18, 2007 Chicago, Illinois	P/C Overview and Outlook	CPCU of Chicago		http://www.iii.org/media/presentations/predictivemodeling/
Dr. Robert P. Hartwig, CPCU	September, 20, 2007 Boston, MA	Coastal Issues and Homeowners Insurance in Massachusetts	Massachusetts Coastal Commission on Homeowners Insurance	Request From: AIA	http://www.iii.org/media/met/massachusetts/
Dr. Robert P. Hartwig, CPCU	September 25, 2007 Seattle, Washington	P/C Overview and Outlook	State Insurance Trade Association Meeting		http://www.iii.org/media/presentations/pcoverview3/
Cary Schneider	September 25, 2007 Seattle, Washington	The web as a communications tool for state trade associations and how to utilize I.I.I. Web content	State Insurance Trade Association Meeting		

OCTOBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	October 4, 2007 Atlanta, Georgia	Georgia Insurance Markets	Atlanta I-Day		http://www.iii.org/media/industry/outlooks/georgia/
Dr. Steven Weisbart, CLU	October 9, 2007 Brentwood, New York (Suffolk County Community College-West Campus)	Affordability and Availability of Homeowners Insurance in New York's Coastal Areas	New York State Senate Insurance Committee	Request from: New York State Senate Insurance Committee	http://www.iii.org/media/met/nycoastal/
Dr. Steven Weisbart, CLU	October 11, 2007 Tuscaloosa, Alabama	Overview of, and Outlook for, the Property-Casualty Insurance Industry and Overview of and Outlook for, the Life-Health Insurance Industry	Alabama I-day		
Dr. Steven Weisbart, CLU	October 18, 2007 Richmond, Virginia	Overview of, and Outlook for, the Property-Casualty Insurance Industry	Virginia I-day		
Jeanne M. Salvatore	October 19, 2007 Rhode Island	Coastal Insurance Issues in New England	University of Rhode Island	Request from: Institute for Business and Home Safety	
Dr. Steven Weisbart, CLU	October 23-24, 2007 Nashville, Tennessee	Emerging and Evolving Trends and Exposures and Trends and Predictions for the Insurance Industry	Society for Insurance Research Annual Meeting		
Dr. Steven Weisbart, CLU	October 30, 2007	Coastal Insurance Issues	Maryland Senate Insurance		

			Committee on Coastal Ins. Issues		
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NOVEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	November 1, 2007 New York, N.Y.	Terrorism	Lloyd's Terrorism Seminar		
Dr. Steven Weisbart, CLU	November 1, 2007 Melville, NY	Overview and Outlook	Downstate Insurance Assoc. Council		
Dr. Steven Weisbart, CLU	November 2, 2007 Brooklyn, New York	Overview of, and Outlook for, the Property-Casualty Insurance Industry	Professional Insurance Wholesalers Association		
Dr. Robert P. Hartwig, CPCU	November 6, 2007 Scottsdale, Arizona	Global Captive Markets	World Captive Forum		http://www.iii.org/media/presentations/worldcaptives/
Dr. Steven Weisbart, CLU	November 8, 2007 New York, NY	The Effect of the Aging U.S. Population on the Property-Casualty Insurance Industry	19th Annual Executive Conference for the P/C Industry		http://www.iii.org/media/presentations/aging/
Andrea Basora	November 8, 2007 New York, NY	New Media and Blogging	2007 Insurance and Marketing Summit		http://www.bestreview.com/videos/imas2007.html
Michael Barry	November 8, 2007 New York, NY	Media and Coastal Property Issues	Insurance Advocate Panel Discussion		
Dr. Robert P. Hartwig, CPCU	November 9, 2007 Orlando, FL	Catastrophe Risk	Institute for Business and Home Safety		http://www.iii.org/media/presentations/ibhs/
Dr. Steven Weisbart, CLU	November 12, 2007 Las Vegas, NV	Overview of, and Outlook for, the Property-Casualty Insurance Industry	PIPSO (Property Insurance Plans Service Office) Accounting and Information Technology Conference		
Dr. Robert P. Hartwig, CPCU	November 13, 2007 Washington, D.C.	Joint Industry Presentation on California Wildfires	Congressional Briefing		http://www.iii.org/media/met/californiawildfires/

Dr. Steven Weisbart, CLU	November 13, 2007 Chicago, IL	Profitability and Capacity	Casualty Actuarial Society		
Dr. Robert P. Hartwig, CPCU	November 15, 2007 Online	"Battle of the Bob's Debate with Robert Hunter	National Underwriter		
Dr. Robert P. Hartwig, CPCU	November 16, 2007 Boston, Massachusetts	Outlook for 2008	CPCU of Boston		
Jeanne M. Salvatore	November 27, 2007 Flushing, New York	What northeast residents need to do to prepare for a hurricane	Organization of Chinese Americans	Request from State Farm	http://www.iii.org/media/presentations/NYdisasters/
Dr. Robert P. Hartwig, CPCU	November 28, 2007 New York, N.Y.	Outlook for 2008	Casualty Actuaries of Greater New York		
Dr. Robert P. Hartwig, CPCU	November 29, 2007 Online – 11:00 a.m.	Impact of '07 Hurricanes on national and FL	Virtual News Conference with Florida Media	Coordinated by Florida Ins. Council	http://www.iii.org/media/met/floridabriefing2

DECEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	December 4, 2007 New York, NY	Moderate panel on Disaster Susceptibility	St. John's University		
Dr. Robert P. Hartwig, CPCU	December 6, 2007 New York, NY	Outlook for 2008	Casualty Actuaries of Greater NY		
Dr. Robert P. Hartwig, CPCU	December 13, 2007 New York, New York	Tort Trends	Defense Research Institute		

2008

JANUARY

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	January 29, 2008 Austin, TX	Texas Market Overview	Independent Ins. Agents Assn. of Texas		http://www.iii.org/media/industry/outlooks/texas/

FEBRUARY

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Steven Weisbart, CLU	February 5, 2008 New York, NY	Mega-Trends Influencing Workers Compensation Insurance Industry	WC Executive Summit		http://www.iii.org/media/presentations/workerscomp5/
Dr. Robert P. Hartwig, CPCU	February 6, 2008 Clearwater, FL	Catastrophe Issues	Benfield Catastrophe Summit		http://www.iii.org/media/presentations/catastrophes/
Jeanne M. Salvatore	February 7, 2008 Tampa, FL	Industry Trends	IVANS Annual Meeting		http://www.iii.org/media/presentations/ivans2008/
Dr. Robert P. Hartwig, CPCU	February 11, 2008 New York, NY	General Overview/Outlook	NY Society of Securities Analysts		
Dr. Robert P. Hartwig, CPCU	February 12, 2008 New York, NY	2008 Industry Outlook	APIW		
Jeanne M. Salvatore	February 14, 2008 Orlando, FL	Insurance Coverage for Lightning & Disasters	Lightning Protection Institute		
Dr. Steven Weisbart, CLU	February 21, 2008 Columbus, OH	Economic Forecast for Insurers	Ohio Association of Mutual Insurance Companies		
Dr. Steven Weisbart, CLU	February 28, 2008 New York, NY	Why 2008 is Shaping Up to be a Make or Break Year for the P/C Insurance Industry	NYC CPCU Chapter		

MARCH

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	March 4, 2008 Naples, FL	Insurance Industry Overview & Outlook	AIFA		http://www.iii.org/media/presentations/aifa/
Dr. Robert P. Hartwig, CPCU	March 6, 2008 Melville, NY	P/C Overview & Outlook: Focus on the Northeast	IIAB-Tri-State Region		
Dr. Robert P. Hartwig, CPCU	March 17, 2008 New Orleans, LA	P/C Industry Overview and Outlook	PCI Marketing and Underwriting Seminar		
Dr. Robert P. Hartwig, CPCU	March 18, 2008 Boston, MA	Hot Topics in P/C Insurance	CAS Ratemaking Seminar		http://www.iii.org/media/presentations/insurancecycle/
Dr. Robert P. Hartwig, CPCU	March 26, 2008 Oxford, MS	Gulf Coast Insurance Markets in the Wake of Katrina	Univ. of MS School of Risk Management		http://www.iii.org/media/presentations/MSoverview/

APRIL

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	April 2, 2008 Columbus, OH	Ohio Insurance Market Overview	Central Ohio Insurance Education Day		http://www.iii.org/media/presentations/ohio/
Dr. Robert P. Hartwig, CPCU	April 4, 2008 Florida	Impact of Two Light Catastrophe Years on P/C Insurance Markets	National Hurricane Center Conference		http://www.iii.org/media/presentations/nhc2008/
Dr. Robert P. Hartwig, CPCU	April 7, 2008 Utica, NY	Importance of Insurance in Society	Utica College of Risk Mgmt. & Insurance		
Dr. Robert P. Hartwig, CPCU	April 10, 2008 New York, NY	Value and Importance of the Insurance Industry in America	St. John's University, College of Insurance		http://www.iii.org/media/presentations/firmfoundation/
Dr. Steven Weisbart, CLU	April 14, 2008 Summelin, NV	Catastrophe Issues	IRES Foundation		
Dr. Robert P. Hartwig, CPCU	April 16, 2008 Orlando, FL	Outlook for P/C Insurance Industry	NAMIC Personal Lines Seminar		http://www.iii.org/media/presentations/namic/
Dr. Steven Weisbart, CLU	April 17, 2008 West Windsor, NJ	Hurricane Risk in NJ	Central Jersey Claims Association		
Dr. Steven Weisbart, CLU	April 21, 2008 New York, NY	Overview of the U.S. Insurance Industry	University of St. Gallen		
Dr. Robert P. Hartwig, CPCU	April 25, 2008 Ft Lauderdale, FL	Importance of State Guarantee Fund System	National Conference of Insurance Guaranty Funds		

MAY

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	May 1, 2008 San Francisco, CA	Marine Insurance Markets	Board of Marine Underwriters		http://www.iii.org/media/presentations/marine/
Dr. Steven Weisbart, CLU	May 5, 2008 Savannah, GA	P/C Insurance in an Era of Mega-Catastrophes	PCS Catastrophe Conference		
Dr. Steven Weisbart, CLU	May 6, 2008 Bonita Springs, FL	Economic Outlook for the L/H Insurance Industry	LOMA Financial Inforum		
Dr. Robert P. Hartwig, CPCU	May 8, 2008 Orlando, FL	P/C Insurance Market Overview & Workers Compensation	NCCI Annual Symposium		http://www.iii.org/media/presentations/ncci/
Dr. Robert P. Hartwig, CPCU	May 15, 2008 Philadelphia, PA	Medical Malpractice and Tort Drivers	Physicians' Insurance Assn. of America		http://www.iii.org/media/presentations/medmal/
Dr. Steven Weisbart, CLU	May 15, 2008 Philadelphia, PA		RAA Current Issues Conference		
Dr. Robert P. Hartwig, CPCU	May 20, 2008 Lincoln, RI	Top 10 Challenges Facing the P/C Insurance Industry Today	CPCU Annual Meeting		http://www.iii.org/media/industry/outlooks/rhodeisland/
Dr. Steven Weisbart, CLU	May 20, 2008 Tucson, AZ	Hot Issues Facing P/C Insurers	IPRC		
Dr. Steven Weisbart, CLU	May 29, 2008 Niagara Falls, NY		NY Insurance Assn. Annual Meeting		

JUNE

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	June 4, 2008 Miami, FL	State of the Industry	ISO PAAS Conference		
Dr. Steven Weisbart, CLU	June 5, 2008 Philadelphia, PA	Overview of the P/C Insurance Industry	Casualty Actuarial Society		
Dr. Robert P. Hartwig, CPCU	June 11-12, 2008 New York, NY		Catastrophe Modeling Forum		
Dr. Robert P. Hartwig, CPCU	June 13, 2008 Orlando, FL	Insuring Florida's Catastrophe Exposure	FL Association of Independent Ins. Agents		
Dr. Steven Weisbart, CLU	June 16, 2008 Quebec, CANADA	Market and Cycle: How Long Can We Stay Profitable	Casualty Actuarial Society Spring Meeting		
Dr. Steven Weisbart, CLU	June 23, 2008 New Orleans, LA	Why 2008 May Be a Make or Break Year for the P/C Insurance Industry	Southern Regional Underwriting Conference		

JULY

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	July 8, 2008 New York, NY	Economic Implications of 2008 Natural Catastrophes	Munich Re/I.I.I.	Webinar	http://www.iii.org/media/presentations/naturalcatastrophefirsthalf2008/
Jeanne M. Salvatore	July 10-11, 2008 Newport, RI	Economic, Social & Environmental Impact of Hurricanes	Northeast Hurricane Mitigation Leadership Forum		http://www.iii.org/media/presentations/neleadershipforum/
Dr. Robert P. Hartwig, CPCU	July 17, 2008 Austin, TX	TX Market Overview	Insurance Council of TX Annual Symposium		
Dr. Steven Weisbart, CLU	July 21, 2008 Boone, NC	Insuring Coastal Properties	Coastal Insurance Forum		

AUGUST

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Jeanne M. Salvatore	August 5, 2008 Farmington, PA	Key Issues Facing Insurance Cos.	PAMIC/VAMIC/WVAIC Combined Convention		http://www.iii.org/media/presentations/pamic/

SEPTEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	September 5, 2008 New York, NY	Casualty Insurance	Benfield Casualty Summit		
Dr. Robert P. Hartwig, CPCU	September 9, 2008 Philadelphia, PA	Overview of P/C Industry	CPCU Annual Meeting		http://www.iii.org/media/presentations/pcoverview4/
Dr. Steven Weisbart, CLU	September 16, 2008 Aventura, FL	Catastrophes, the Credit Crunch & Ins. Cycle	Society of Ins. Financial Management		
Dr. Robert P. Hartwig, CPCU	September 25, 2008 Worcester, MA	Massachusetts Markets			http://www.iii.org/media/presentations/MACpcu/
Dr. Robert P. Hartwig, CPCU	September 26, 2008 Sturbridge, MA	Overview of P/C Industry	Casualty Actuaries of New England		http://www.iii.org/media/presentations/CANE/

OCTOBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Cary Schneider	October 13, 2008 Palm Coast, FL	Technology Utilization by State Trades, Including Social Networking	State Insurance Trade Associations		
Dr. Steven Weisbart, CLU	October 14, 2008 Palm Coast, FL	Overview & Outlook for the P/C Insurance Industry	State Insurance Trade Associations		
Elianne Gonzalez	October 15, 2008 Palm Coast, FL	Working With, Appealing to, Getting Help from Your State's Hispanic Population	State Insurance Trade Associations		
Jeanne M. Salvatore	October 15, 2008 Washington, D.C.	How to Best Educate Consumers	Nat'l Roundtable on Insurance Literacy	Sponsored by the U.S. Dept. of the Treasury	http://www.iii.org/media/presentations/NRIL/
Dr. Steven Weisbart, CLU	October 17, 2008 Raleigh, NC	Residual Market Plans	NC Hurricane Insurance Study Group		
Dr. Robert P. Hartwig, CPCU	October 20, 2008 Orlando, FL	Overview of P/C Industry	Southeast Regulators' Association		
Jeanne M. Salvatore	October 20, 2008 Trenton, NJ	Hurricane Science for Safety Leadership Forum	NJ Department of Insurance		
Dr. Robert P. Hartwig, CPCU	October 21, 2008 Savannah, GA	Property/Casualty Insurance Overview: Future Challenges Amid the Economic Storm	Society for Insurance Research		
Dr. Steven Weisbart, CLU	October 21, 2008 Virginia Beach, VA	Overview & Outlook of P/C Industry	VA RIMS Conference		
Dr. Steven Weisbart, CLU	October 22, 2008 New York, NY	Risk Management Strategies for Managing in an Unsettled Financial Environment	RIMS	Webinar	
Jeanne M. Salvatore	October 29-31, 2008 Hilton Head, SC	Key Issues in Insurance	SC Insurance News Service Annual Meeting		

NOVEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	November 6, 2008 Farmington, CT	Property/Casualty Insurance Overview	Connecticut Chapter CPCU Society		
Elianne Gonzalez	November 11-12, 2008 Amelia Island, FL	Hispanics and Insurance	IPRC		http://www.iii.org/media/presentations/hispanicsandinsurance/
Dr. Robert P. Hartwig, CPCU	November 12, 2008 Milwaukee, WI	Property/Casualty Insurance Overview	Milwaukee Chapter CPCU Society		
Dr. Robert P. Hartwig, CPCU	November 18, 2008 New York, NY	Latest Trends & Issues on Liability Risk	Lloyd's Liability Seminar		
Dr. Robert P. Hartwig, CPCU	November 20, 2008 New York, NY	Financial Crisis & the P/C Insurance Industry: Challenges Amid the Economic Storm	20 th Annual P/C Executive Conference		

DECEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Steven Weisbart, CLU	December 3, 2008 New York, NY	Property/Casualty Insurance Overview & Implications of the Current Financial Crisis on the Industry	Casualty Actuaries of Greater NY		
Dr. Robert P. Hartwig, CPCU	December 4, 2008 Orlando, FL	Subsidies & Economic Sustainability	Hurricane Science for Safety Leadership Forum		
Jeanne M. Salvatore	December 4, 2008 Orlando, FL	Mainstreaming Mitigation through Communications & Education	Hurricane Science for Safety Leadership Forum		
Dr. Robert P. Hartwig, CPCU	December 8-9, 2008 Dallas, TX	Property/Casualty Insurance Outlook	IASA Executive Edge Summit		